H1 2017 RESULTS
A strong performance

July 21, 2017

The 2017 half-year consolidated financial statements have been approved by the Board of Directors at its meeting held on July 20, 2017, under the chairmanship of Michel de Rosen. These financial statements have been subject to a limited review by auditors and their report is about to be issued.

Agenda

1	**H1 2017 highlights**	Patrick Koller *Chief Executive Officer*
2	**Review of H1 2017 Results**	Michel Favre *Chief Financial Officer*
3	**Upgraded FY2017 guidance**	Patrick Koller *Chief Executive Officer*

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Our strategic priorities are fueling profitable growth

Market growth*
€25 billion
by 2030

Market growth*
€40 billion
by 2030

Market growth
+1 million vehicles
per year in China

** Value-added sales*

Building momentum in each of our strategic priorities

sustainable mobility

Ambition 2025

- **Value added sales**
  - c. €8bn
  - > 7% CAGR 2016-2025
- **Profitability**
  - c. €1bn operating income
  - >12% of VA sales
- **Other financials**
  - Cash conversion > 55%
  - ROCE > 30%

Achievements YTD

- **Amminex contracts for Seoul /London**
- **Composite development at Augsburg**
- **Stelia composites expertise acquired for Hydrogen tanks**

smart life on board

Ambition 2025

- **New technologies for connected, versatile and predictive cockpit of the Future to bring an additional €2 billion sales**

Achievements YTD

- **Parrot Automotive**
- **Jiangxi Coagent Electronics**
- **ZF partnership**
- **Pre-development with 3 customers**
- **32 patents filed in H1 2017; above 100 in the full year**

Accelerating in Asia

Ambition 2022

- **25% of Group sales in Asia**
- **> € 5 billion VA sales in China**
- **>30% sales in China with Chinese OEMs**

Achievements YTD

- **+21.6% organic* growth in China in H1 2017**
- **Two joint ventures signed in China in H1 2017:**
  - Joint venture for Clean Mobility signed with Dongfeng
  - Joint venture for Seating signed with Wuling Industry
  - Combined sales of € 400 million by 2022
- **Acquisition of Jiangxi Coagent Electronics**

** At constant currencies & scope, incl. JVs consolidation*

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Faurecia takes a 50.1% stake into Jiangxi Coagent a Chinese leading company in infotainment and interior electronic solutions

Coagent
好帮手电子

- **HMI & In-vehicle-Infotainment:**
  - Display, Voice recognition
  - Radio & Navigation
  - Smartphone applications
- **Electronics plant in Jiangxi province for infotainment system & display assembly**
- **Supplier to leading Chinese automotive manufacturers**
- **Sales €148 m 2016; €270 m target in 2019**
- **1,300 people including more than 300 engineers**

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Faurecia, Parrot Automotive and JFCE (Jiangxi Faurecia Coagent Electronics) products cover the full scope of the cockpit of the future

Instrument panel & Smart Surfaces	Display	Infotainment Hardware, software, system integration	Connectivity Wi-Fi, blue tooth, USB, TBox
faurecia INTERIORS			
		Parrot AUTOMOTIVE	Parrot AUTOMOTIVE
	Jiangxi Faurecia Coagent 好帮手电子 Electronics	Jiangxi Faurecia Coagent 好帮手电子 Electronics	Jiangxi Faurecia Coagent 好帮手电子 Electronics

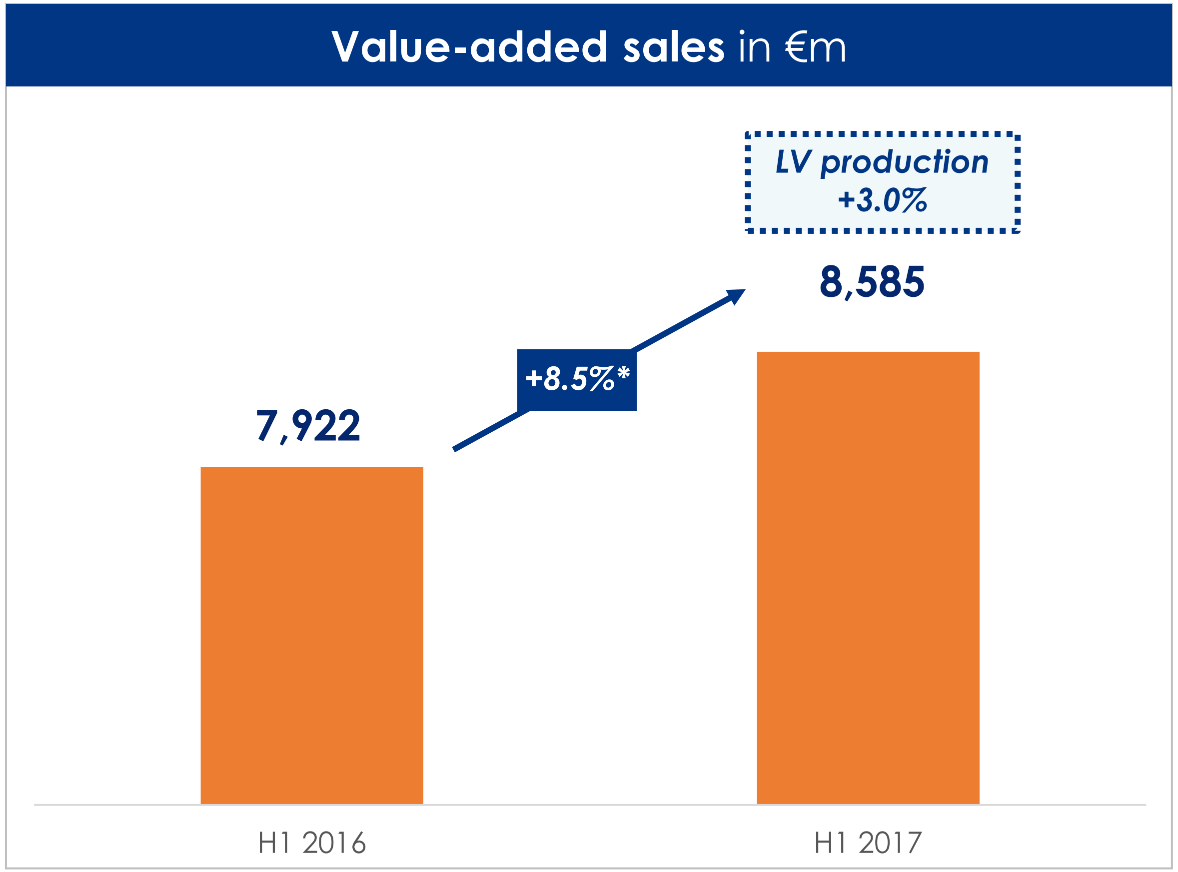
Combined force of over 700 engineers by mid-2018

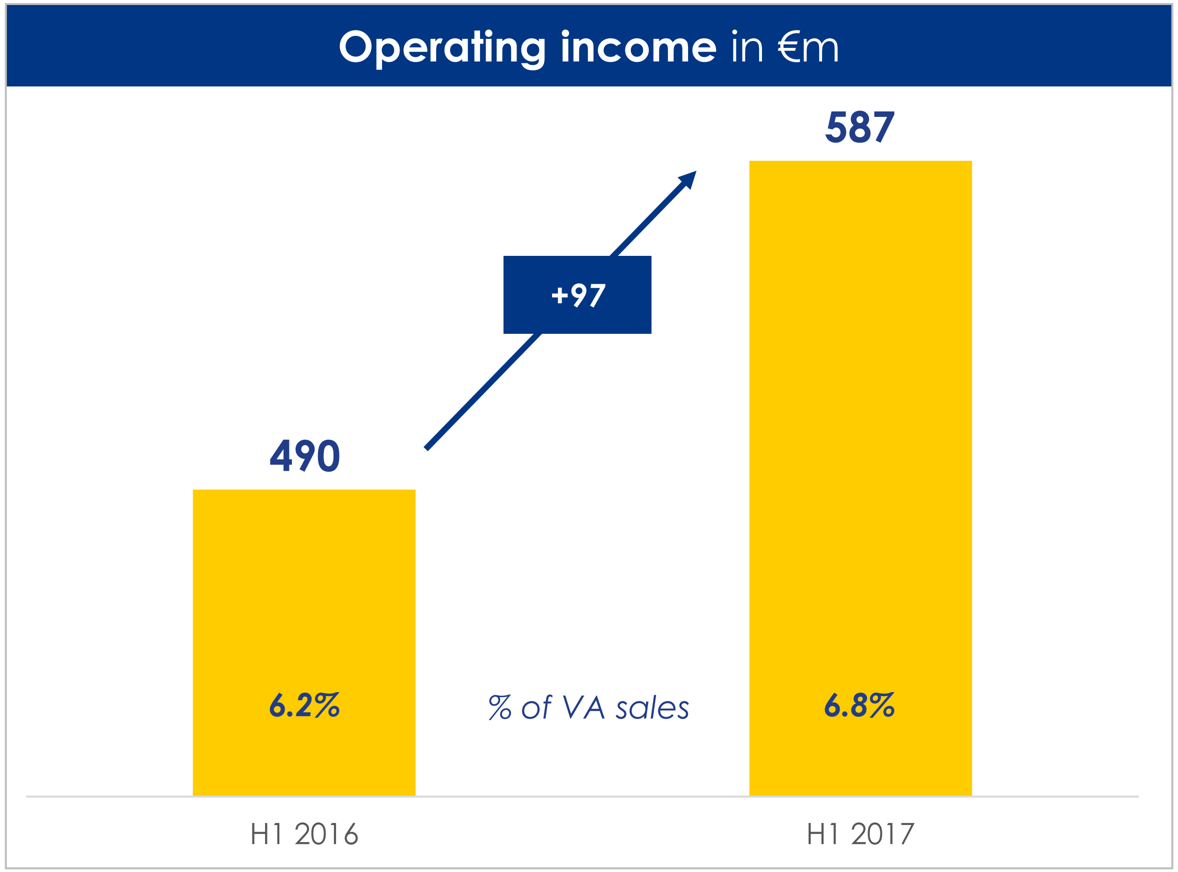
Strong performance in H1

- **Strong organic* growth of 8.5%, 550bps above worldwide automotive production** (+3.0%, source: IHS June 2017)
  - Value-added** sales to €8.6bn:
  - +8.4% on a reported basis
- **Significant improvement in profitability:**
  - Operating income up 20% to €587m
  - Operating margin up 60bps to 6.8% of value-added sales
- **Net cash flow up 3% to €210.5m** (vs. €204.7m in H1 2016)
- **Net income up 28% to €314.4m** (vs. 245.0 in H1 2016)

**At constant currencies & scope, incl. JVs consolidation*
***Value-added sales: Total sales less monoliths sales*

Solid organic* growth and significant improvement in profitability





All regions and Business Groups contributed to strong sales growth and improved profitability

**At constant currencies & scope, incl. JVs consolidation*
***Value-added sales: Total sales less monoliths sales*

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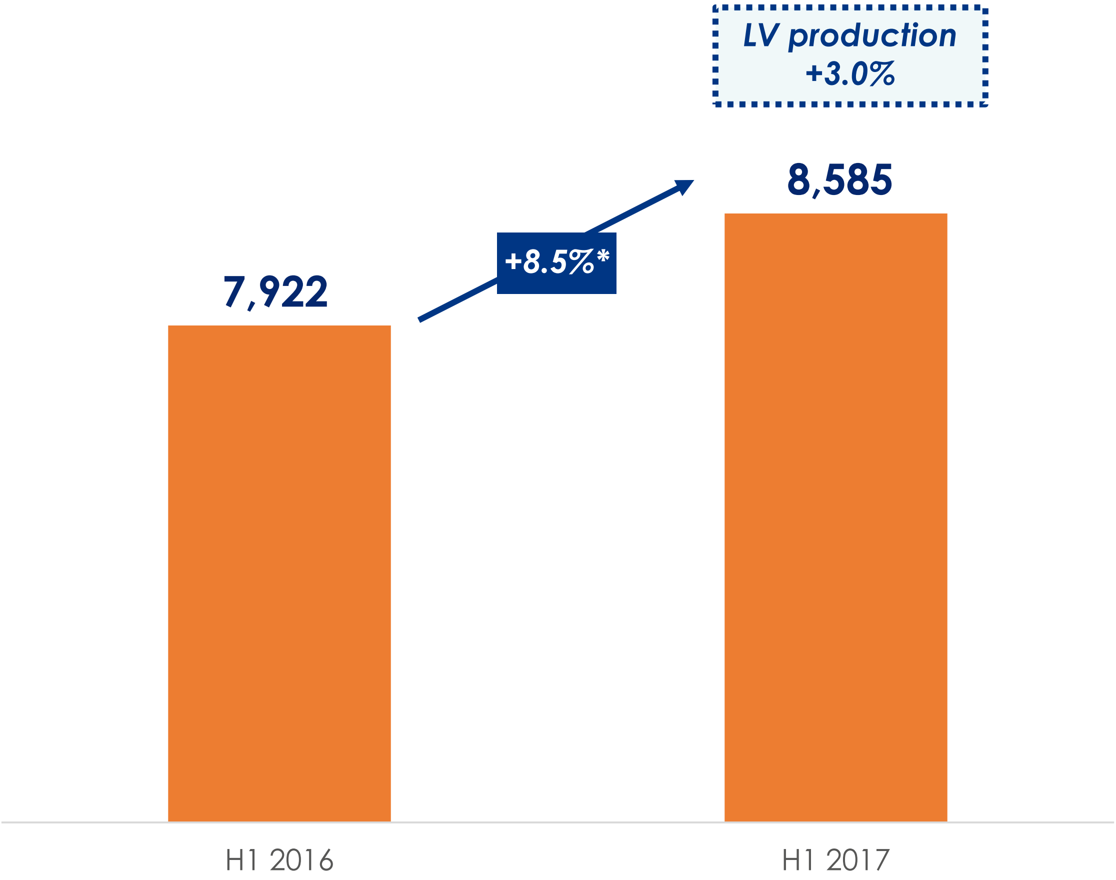
H1 2017 – Key facts

- **Sales**
  - As previously announced, since January 1, 2017, Faurecia reports on value-added sales, which are total sales, as reported in the consolidated financial statements, less monolith sales (a table in appendix details the reconciliation between total sales and value-added sales)
- **JV consolidation**
  - Chang'An (China, Interiors): Fully consolidated (vs. Equity accounted) since January 1, 2017; H1 2017 sales of €128m*
  - FCA-Pernambuco plant (Brazil, Interiors): Call option exercised increasing Faurecia's stake from 35% to 51%, now fully consolidated (vs. Equity accounted) since February 1, 2017; H1 2017 sales of €63m*
  - Both JVs are included in organic growth figures
- **Parrot Automotive**
  - Strategic partnership finalized on March 23, 2017, with Faurecia taking a 20% stake
  - Faurecia has subscribed to a convertible bond allowing the Group to increase its stake to 50.01% from January 1, 2019

** At constant currencies & scope, incl. JVs consolidation*

Strong organic* sales growth of 8.5% to €8.6bn, 550bps above worldwide automotive production growth (+3.0%; source: IHS June 2017)

Value-added sales in €m



H1 2017 vs. H1 2016

Variation	Reported	Currencies	Scope	Organic*
VA sales	+8,4%	+1.4%	(1.5%)	+8.5%

- Group value-added sales outpaced by 550bps worldwide automotive production, which rose 3.0% (source IHS June 2017)
- Currencies had a net positive impact of €109m on VA sales
- Scope had a net negative impact of €117m, due to the disposal of the Fountain Inn (USA) plant at end June 2016
- The consolidation of 2 JVs (one in China and one in Brazil) had a positive impact of €191m, which is included in organic growth

** At constant currencies & scope, incl. JVs consolidation*

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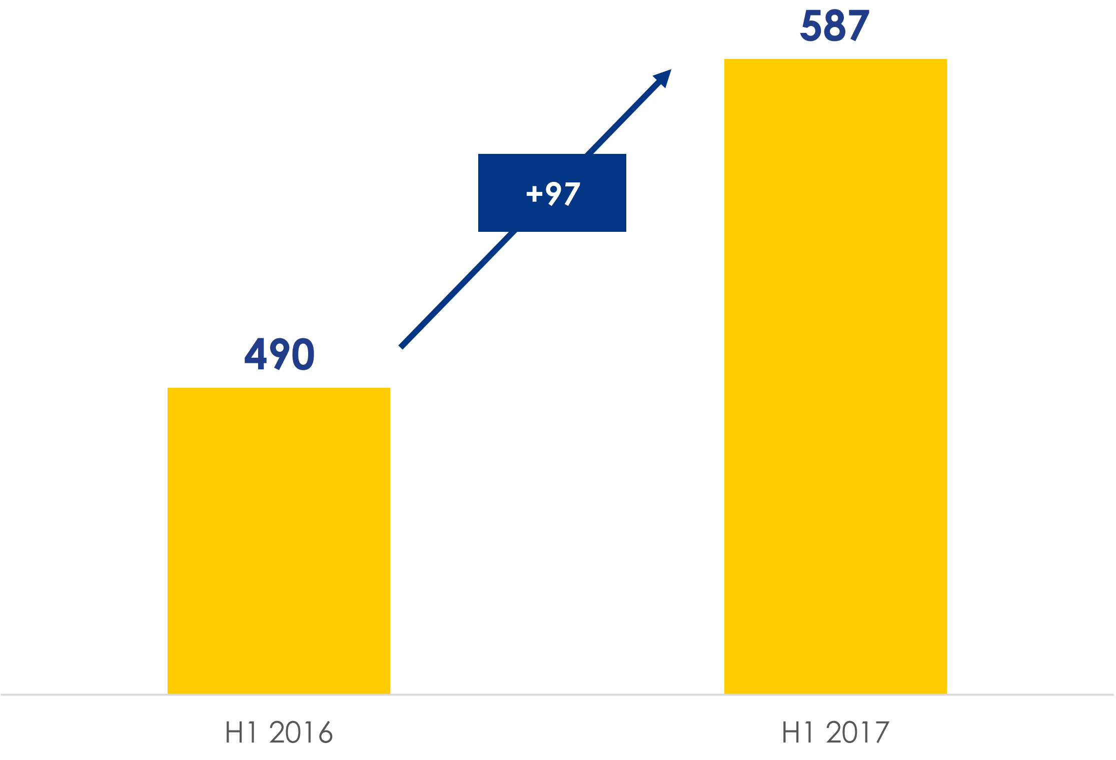
Significant improvement in operating margin, up 60bps to 6.8%

Operating income in €m



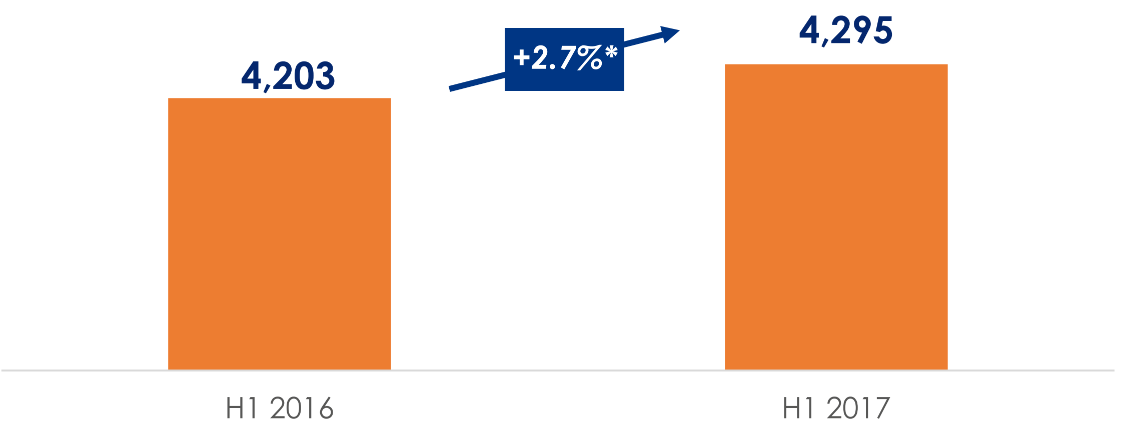
6.2%	*% of VA sales*	6.8%

H1 2017 operating margin up 60 bps yoy

- **Operating margin on value-added sales improved by 60 bps to 6.8%, representing a rise of €97m (up 20% in value)**
- **This mainly reflected an improvement in:**
  - Net R&D expenses as % of sales
  - SG&A as % of sales
- **Continued focus and accelerating investment in the "Faurecia 4.0" project**

Europe (50% of Group sales)
Profitability up 20bps to 6.2%, leveraging operational efficiency

Value-added sales in €m



Operating income in €m

6.0%	*% of VA sales*	6.2%

SALES

- Value-added sales up 2.7% on an organic* basis (up 2.2% reported), outperforming European LV production growth (+1.2%, source: IHS June 2017)
- Limited negative currency impact of €21m on VA sales
- Negative impact on sales due to a fire disaster at a supplier plant that disrupted production for two OEMs; estimated impact of €76m, which should be partially recovered in H2 2017
- Strong sales growth with Renault-Nissan, PSA, FCA and Volvo
- H2 2017 sales to be boosted by complete seat delivery to VW Group SUVs

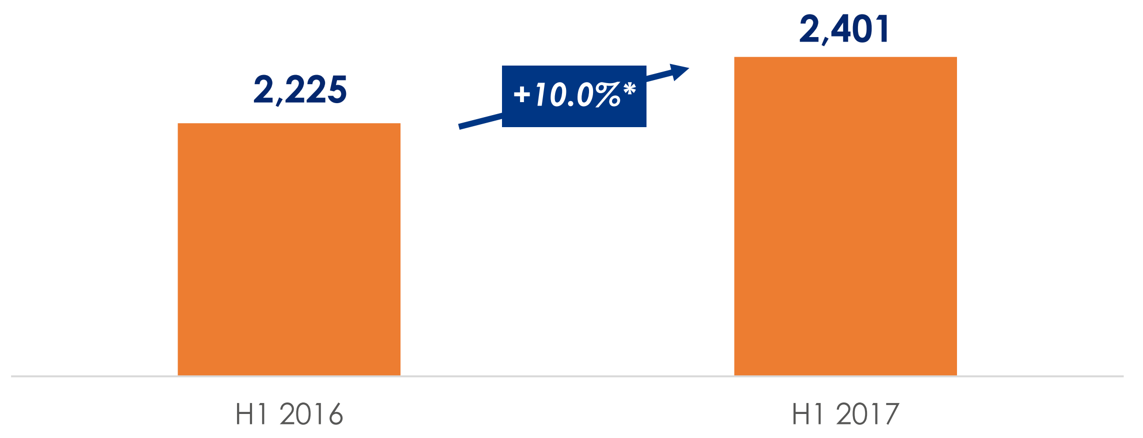
PROFITABILITY

- Operating margin on VA sales increased by 20bps to 6.2%, leveraging operational efficiency

** At constant currencies & scope, incl. JVs consolidation*

North America (28% of Group sales)
Profitability up 50bps to 5.9%, thanks to improved industrial efficiency

Value-added sales in €m



Operating income in €m

5.4%	% of VA sales	5.9%

SALES

- Value-added sales up 10.0% on an organic* basis (up 7.9% reported), outperforming North American LV production growth (-0.5%, source: IHS June 2017)
- Currencies had a net positive impact of €71m on VA sales (3.2%)
- Scope had a net negative impact of €117m, due to the disposal of the Fountain Inn (USA) plant at end June 2016
- Organic* growth was driven by Ford (F-250 complete seat) up 25%, VW up 70% and Cummins up 43%
- New “Nitro” technology (single module for on-highway) started for Cummins in January 2017
- H2 2017 sales will continue to be boosted by Ford, VW and commercial vehicle sales to Cummins

PROFITABILITY

- Operating margin on VA sales rose 50 bps to 5.9%, due to better industrial efficiency

** At constant currencies & scope, incl. JVs consolidation*

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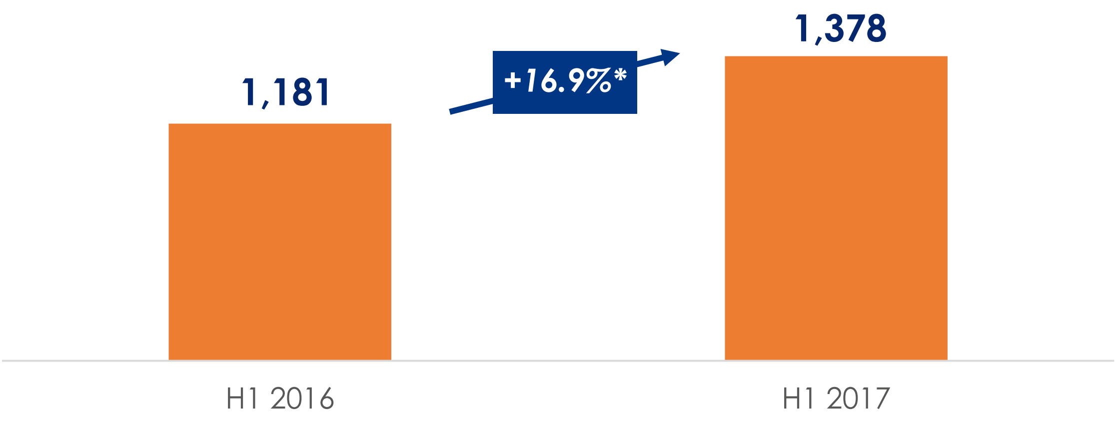
Asia (16% of Group sales)
Strong double-digit profitability and doubled sales with Chinese OEMs

Value-added sales in €m



Operating income in €m

11.8%	*% of VA sales*	***11.6%***

SALES

- **Value-added sales up 16.9% on an organic* basis (up 16.6% reported), outperforming Asian LV production growth (+4.6%, source: IHS June 2017)**
- **In China, VA sales rose by 21.6% on an organic basis, significantly outperforming Chinese LV production growth (+4.9%, source: IHS June 2017), from €889m in H1 2016 to €1,059m in H1 2017, representing 77% of the region's VA sales and 12% of Group VA sales**
- **Sales to Chinese OEMs almost doubled (+96%*)**
- **The consolidation of the JV with Chang'An in China (Interiors) had a positive impact of €128m, which is included in organic growth**
- **H2 sales will continue to be boosted by the ramp-up of the new models from Dongfeng/DPCA, the consolidation of the JV with Chang'an and the continued growth with Chinese OEMs**

PROFITABILITY

- **Strong double-digit operating margin on VA sales of 11.6%**

** At constant currencies & scope, incl. JVs consolidation*

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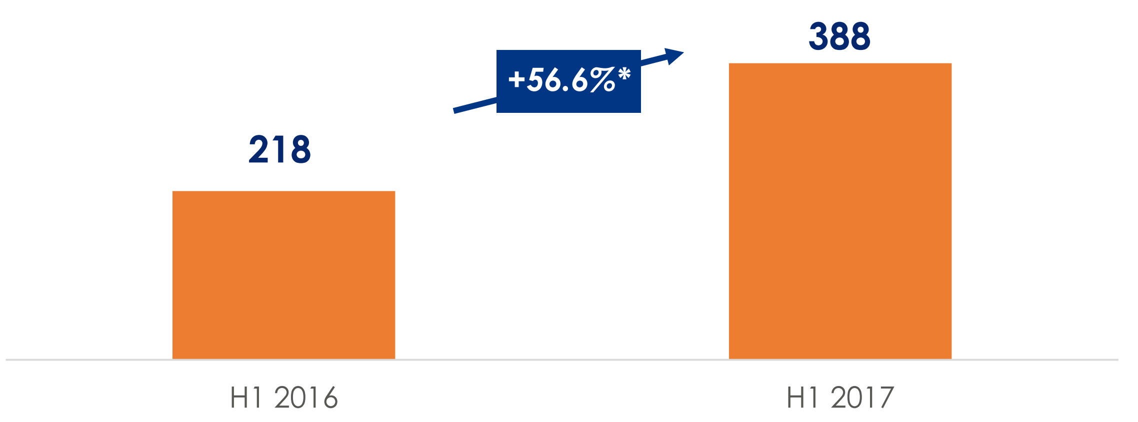
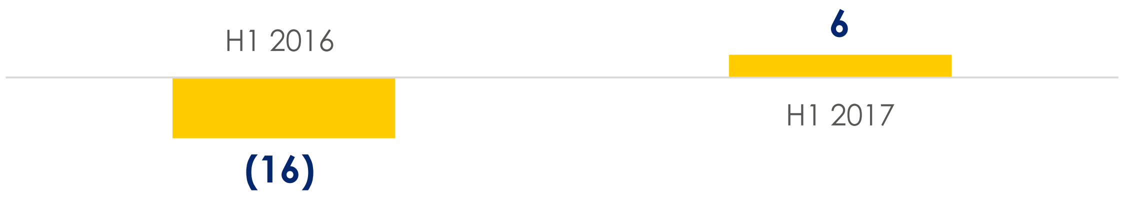
South America (5% of Group sales)
Sales boosted by the JV with FCA; back to profitability

Value-added sales in €m



Operating income in €m



(7.4)%	% of VA sales	1.5%

SALES

- Value-added sales up 56.6% on an organic* basis (up 78.0% reported), outperforming South American LV production growth (+15.0%, source: IHS June 2017)
- The consolidation of the JV with FCA in Pernambuco (Interiors) had a positive impact of €63m, which is included in organic growth
- Currencies had a strong net positive impact of €47m on VA sales (21.4%)

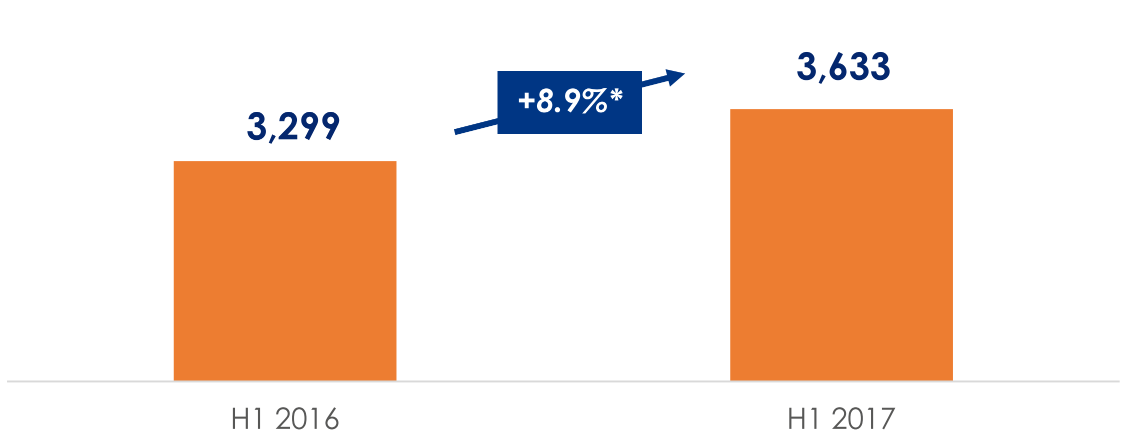
PROFITABILITY

- Operating income was a profit of €6m vs. a loss of €(16m), i.e. a €22m improvement year-on-year
- This upturn reflected the effects of restructurings and disciplined inflation management

** At constant currencies & scope, incl. JVs consolidation*

Faurecia Seating (42% of Group sales)
Strong growth of 8.9%* and profitability up 30bps to 5.6%

Value-added sales in €m



Operating income in €m

5.3%	% of VA sales	5.6%

SALES

- **Value-added sales up 8.9% on an organic* basis (up 10.1% reported), outperforming worldwide automotive production (+3.0%, source: IHS June 2017)**
- **Double-digit organic sales growth in North America (+17%) and South America (+37%)**
- **Organic sales growth was driven by Ford (F-250 complete seat) with an increase of 119% and BMW with an increase of 12%**

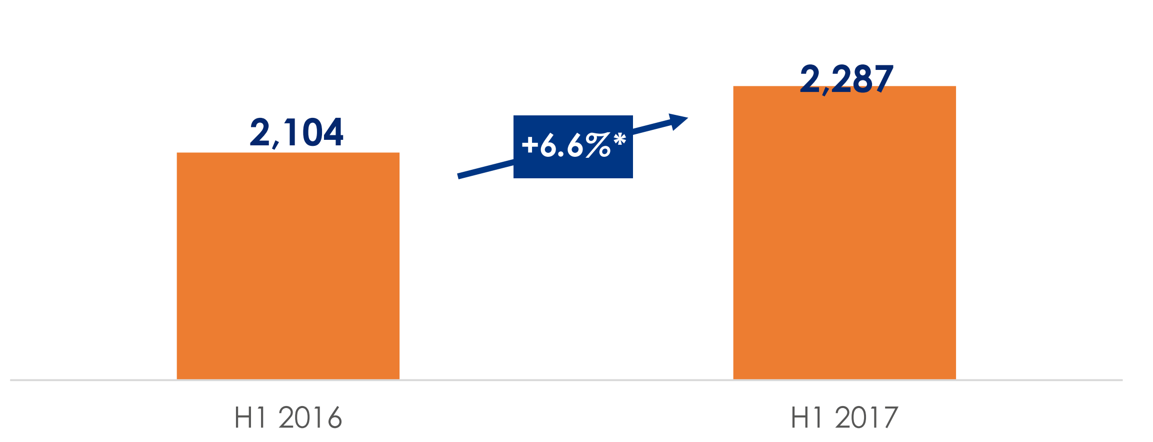
PROFITABILITY

- **Operating margin on VA sales improved by 30 bps to 5.6%**
- **Net R&D expenses broadly stable in value, but decreased as % of value-added sales**

* At constant currencies & scope, incl. JVs consolidation

Faurecia Clean Mobility (27% of Group sales)
Strong growth of 6.6%* and profitability up 70bps to 10.1%

Value-added sales in €m



Operating income in €m

9.4%	% of VA sales	10.1%

SALES

- Value-added sales up 6.6% on an organic* basis (up 8.7% reported), outperforming worldwide automotive production (+3.0%, source: IHS June 2017)
- Sales to Cummins (+44%*) continued to be a significant growth driver; commercial vehicle sales rose 38%*, now representing 11% of the Clean Mobility BG
- Sales in China also grew at a sustained organic pace of 8.9%

PROFITABILITY

- Operating margin on VA sales improved by 70bps to 10.1%
- Reduced R&D + SG&A expenses as % of VA sales

* At constant currencies & scope, incl. JVs consolidation

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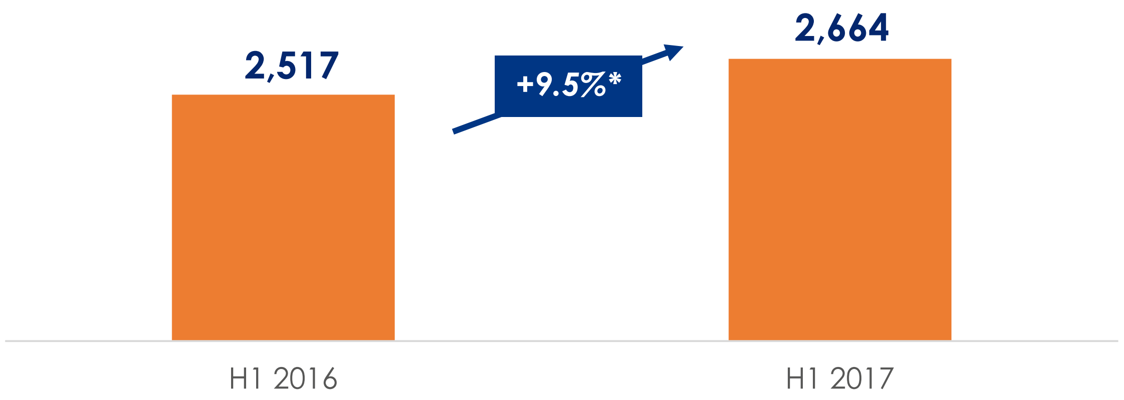
Faurecia Interiors (31% of Group sales)
Strong growth of 9.5%* and profitability up 60bps to 5.7%

Value-added sales in €m



Operating income in €m

5.1%	*% of VA sales*	5.7%

SALES

- Value-added sales up 9.5% on an organic* basis (up 5.8% reported), outperforming worldwide automotive production (+3.0%, source: IHS June 2017)
- Scope had a net negative impact of €117m, due to the disposal of the Fountain Inn (USA) plant at end June 2016
- Organic growth included €191m (7.6%) resulting from the consolidation of two joint ventures (JV with Chang'An in China and JV with FCA in Brazil)
- Strong organic growth (+118%) and market share gain in China through partnerships with FCA, Dongfeng and Chang'An
- In China, Interiors will exceed €500m sales in 2017 and should triple sales between 2016 and 2019

PROFITABILITY

- Operating margin improved by 60bps to 5.7%
- Higher gross margin

** At constant currencies & scope, incl. JVs consolidation*

Double-digit growth in net income (Group share), up 28% to €314m

In €m	H1 2016	H1 2017	Change
Value-added sales	**7,921.7**	**8,584.7**	**8.4%**
Operating income *(margin as % of VA sales)*	**490,3** ***(6.2%)***	**586.7** ***(6.8%)***	***+60bps***
Restructuring & other non-recurring operating inc. and exp.	(65.8)	(32.3)	
Net interest expense & other financial income and expenses	(106.0)	(64.6)	
Pretax income of fully consolidated companies	**318.6**	**489.8**	**53.7%**
Corporate income taxes *as % of pre-tax income*	(94.8) (29.8%)	(144.3) (29.5%)	
Net income before tax of fully consolidated companies	**223.8**	**345.5**	**54.4%**
Share of net income of associates	**13.2**	**18.4**	
Net income of continued operations	**237.0**	**363.9**	**53.5%**
Net income of discontinued operations	47.6	0	
Consolidated net income before minority interest	**284.6**	**363.9**	
Minority interest	(39.6)	(49.5)	
Consolidated net income Group share	**245.0**	**314.4**	**28.3%**

- **Operating leverage: 15% on VA sales**
- **Restructuring of €29m (vs. €58m in H1 2016)**
- **Reduced net interest expenses thanks to past refinancing operations**
- **Broadly stable tax rate**
- **Disposal of Automotive Exteriors in 2016**

Net debt reduced by 56% year-on-year, to €414m

In €m	H1 2016	H1 2017	Change
Operating income	**490.3**	**586.7**	**20%**
Depreciation and amortization	323.5	351.6	
EBITDA	**813.8**	**938.3**	**15%**
Change in WCR	75.4	73.3	
Capex	-231.6	-292.4	
Capitalized R&D	-185.3	-215.9	
Restructuring	-24.5	-56.3	
Finance expenses	-83.1	-65.0	
Taxes	-104.8	-117.4	
Other (operational)	-55.2	-54.1	
Net cash flow	**204.7**	**210.5**	**3%**
Dividends paid (incl. mino.)	-122.2	-144.9	
Share purchase	-24.0	-40.0	
Net financial investments and Other	-54.0	-97.9	
Change in net debt	**4.5**	**-72.3**	
Net debt at the beginning of the period	945.8	341.5	
Net debt at the end of the period	941.3	413.8	(56%)

- **EBITDA up €124m or +15%, reflecting profitability**
- **Positive WCR change thanks to tight control of all items**
- **Capex + Capitalized R&D at €508m vs. €417m, reflecting a higher number of projects starting in H1 and H2 2017**
- **Restructuring expected at around €80m in FY 2017**
- **Significant reduction in financial expenses**

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Sound financial structure

- **Over 70% of gross debt is financed through the financial markets:**
  - €700m bonds issued in 2015, maturity June 2022 (callable June 2018) @ 3.125%
  - €700m bonds issued in June 2016, maturity June 2023 (callable June 2019) @ 3.625%

- **No significant long-term debt repayment before 2022**

- **Strong financial flexibility through an undrawn €1.2bn syndicated credit facility, maturity June 2021**

- **Through the successful refinancing plan, which was completed last year, Faurecia has:**
  - Increased its financial flexibility
  - Extended its debt maturity
  - Improved its financial conditions

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Market outlook points to automotive production growth of around 2% in 2017

- **In H1, worldwide automotive production grew by 3.0%***

- **In H2:**
  - Europe should continue to post robust growth (after +1.2% in H1*) and we assume FY 2017 to post a 2% to 3% growth vs. FY 2016
  - Continued soft landing in North America (after -0.5% in H1*) and we assume FY 2017 to post a 1% to 3% drop vs. FY 2016
  - In China (+4.9% in H1*), although H2 will face a high comparison base of H2 2016, production should structurally grow by c. 1 million vehicles per year (representing a c. 4% growth in FY 2017 vs. FY 2016*)
  - South America should grow in the double digits in FY 2017 vs. FY 2016 (+15.0% in H1 2017*)

- **As a result, we assume that worldwide automotive production should grow by around 2% in FY 2017 vs. FY 2016**

**Source: IHS June 2017*

Upgrade of FY 2017 guidance driven by strong performance in H1 and expectations of continuous improvement in H2

2017 Value-added sales growth	2017 Operating margin	2017 Net cash flow	2017 Earnings per share
Previous guidance (as announced Feb. 9, 2017)	*Previous guidance (as announced Feb. 9, 2017)*	*Previous guidance (as announced Feb. 9, 2017)*	*Previous guidance (as announced Feb. 9, 2017)*
+6% 400bps above market*	*6.4% - 6.8% of VA sales*	*> €350m*	*Around €4.00*
New guidance	**New guidance**	**New guidance**	**New guidance**
+7%* c. 500bps above market**	**6.6% - 7.0%** of VA sales	**> €350m**	**> €4.00**

** At constant currencies, assuming USD/€ at 1.10 and CNY/€ at 7.52*

*** LV vehicle (PC + LV<3.5t) production estimated to grow globally by around 2%:*
Europe: at least +2%
North America: -3% to -1%
China: +1m vehicles per year

Confirmed 2018 ambitions

- **H1 2017 performance and upgraded outlook for FY 2017 confirm that Faurecia is fully on track to achieve its profitable growth trajectory**
  - Growing at a sustained pace, outperforming the market
  - Improving profitability
  - Generating more cash-flow
  - Increasing earnings per share

2018 AMBITIONS

+6%* 400 bps above market	7% of VA sales	> €500m	€5
Value-added sales CAGR 2016 - 2018	**2018 Operating margin**	**2018 Net cash flow**	**2018 Earnings per share**

** At constant currencies*

Next events

12 – 24 September 2017

Faurecia's presence at the IAA in Francfort

7- 12 January 2018

First participation at CES Las Vegas

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H1 2017 RESULTS
Appendices

Calendar

September 12-24, 2017

Faurecia's presence at the IAA
in Francfort

October 12, 2017

Q3 sales announcement
(after market hours)

January 7-12, 2018

First participation
at CES Las Vegas

February 16, 2018

FY 2017 results announcement
(before market hours)

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Value-added sales by region

VA sales	H1 2016	Currencies		Scope		Organic*		H1 2017	
	€m	€m	vs. H1 2016	€m	vs. H1 2016	€m	vs. H1 2016	€m	vs. H1 2016
Europe	4,203.4	-21.5	*-0.5%*			113.3	*2.7%*	4,295.2	*2.2%*
North America	2,225.3	71.0	*3.2%*	-117.2	*-5.3%*	222.0	*10.0%*	2,401.1	*7.9%*
Asia	1,181.3	-3.2	*-0.3%*			199.5	*16.9%*	1,377.6	*16.6%*
o/w China	888.6	-21.5	*-2.4%*			191.9	*21.6%*	1,059.1	*19.2%*
South America	218.1	46.6	*21.4%*			123.5	*56.6%*	388.2	*78.0%*
RoW	93.6	16.3	*17.4%*			12.7	*13.6%*	122.6	*31.0%*
Group	**7,921.7**	**109.2**	***1.4%***	**-117.2**	**-1.5%**	**671.0**	***8.5%***	**8584.7**	***8.4%***

**Of which JVs for €190.7m: €127.9m in Asia (China) and €62.8m in South America*
At constant currencies & scope, incl. JVs consolidation

Value-added sales by Business Group

VA sales	H1 2016	Currencies		Scope		Organic*		H1 2017	
	€m	€m	vs. H1 2016	€m	vs. H1 2016	€m	vs. H1 2016	€m	vs. H1 2016
Seating	3,299.4	41.4	*1.3%*			292.2	8.9%	3,633.0	*10.1%*
Clean Mobility	2,104.4	44.1	*2.1%*			138.8	6.6%	2,287.3	*8.7%*
Interiors	2,517.9	23.7	*0.9%*	-117.2	*-4.7%*	240.0	9.5%	2,664.4	*5.8%*
Group	**7,921.7**	**109.2**	***1.4%***	**-117.2**	***-1.5%***	**671.0**	***8.5%***	**8,584.7**	***8.4%***

**Of which JVs for €190.7m (100% in Interiors)*
At constant currencies & scope, incl. JVs consolidation

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Reconciliation of Value-added sales & Total sales

VA sales	H1 2016	Currencies		Scope		Organic*		H1 2017	
	€m	€m	vs. H1 2016	€m	vs. H1 2016	€m	vs. H1 2016	€m	vs. H1 2016
Value-added sales	7,921.7	109.2	*1.4%*	-117.2	*-1.5%*	671.0	*8.5%*	8,584.7	*8.4%*
Catalytic Converter Monoliths	1,609.9	15.1	*0.9%*			85.0	*5.3%*	1,710.0	*6.2%*
Total sales	**9,531.6**	**124.3**	***1.3%***	**-117.2**	***-1.2%***	**756.0**	***7.9%***	**10,294.7**	***8.0%***

Profitability by region

Operating income	H1 2016 €m	H1 2017 €m	Change
Europe *% of VA sales*	*254.1* *6.0%*	*266.0* *6.2%*	*4.7%*
North America *% of VA sales*	119.9 *5.4%*	141.1 *5.9%*	*17.7%*
Asia *% of VA sales*	139.5 *11.8%*	159.8 *11.6%*	*14.6%*
South America *% of VA sales*	-16.2 *-7.4%*	5.9 *1.5%*	*-136.5%*
RoW *% of VA sales*	5.4 *5.8%*	13.9 *11.3%*	*157.1%*
IFRS5 adjustment	-12.4	0.0	
Group *% of VA sales*	**490.3** *6.2%*	**586.7** *6.8%*	***19.7%***

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Profitability by Business Group

Operating income	H1 2016 €m	H1 2017 €m	Change
Seating *% of VA sales*	175.6 *5.3%*	202.7 *5.6%*	*15.4%*
Clean Mobility *% of VA sales*	198.4 *9.4%*	231.6 *10.1%*	*16.8%*
Interiors *% of VA sales*	128.7 *5.1%*	152.4 *5.7%*	*18.4%*
IFRS5 adjustment	-12.4	0.0	
Group *% of VA sales*	**490.3** *6.2%*	**586.7** *6.8%*	***19.7%***

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Cash flow reconciliation

Cash flow reconcilation in €m	H1 2016	H1 2017
Net Cash Flow (reported)	**204.7**	**210.5**
Acquisitions of investments and business (net of cash & cash equivalent)	(25.8)	22.6
Proceeds from disposal of financial assets		(1.0)
Acquisitions of treasury stocks	(24.0)	(40.0)
Other changes from continued operations	0.4	(35.4)
Cash provided (used) by operating & investing activities	**155.3**	**156.7**

Contact & share data

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Share Data

Bloomberg Ticker:	EO:FP
Reuters Ticker:	EPED.PA
Datastream:	F:BERT
ISIN Code:	FR0000121147

ADR Data

Ticker:	FURCY
Ratio:	2 ADRs for 1 share
Agent:	Citi Group

Bonds ISIN Codes

2022 bonds : XS1204116088

2023 bonds : XS1384278203

Safe Harbor Statement

This report contains statements that are not historical facts but rather forward-looking statements. The words "will," "may," "designed to," "outlook," "believes," "should," "anticipates," "plans," "expects," "intends," "estimates" and similar expressions identify these forward-looking statements. All such statements are based upon our current expectations and various assumptions, and apply only as of the date of this report.

Our expectations and beliefs are expressed in good faith and we believe there is a reasonable basis for them.

However, there can be no assurance that forward-looking statements will materialize or prove to be correct. Because such statements involve risks and uncertainties such as automotive vehicle production levels, mix and schedules, financial distress of key customers, energy prices, raw material prices, the strength of the European or other economies, currency exchange rates, cancellation of or changes to commercial contracts, liquidity, the ability to execute on restructuring actions according to anticipated timelines and costs, the outcome could differ materially from those set out in the statements.

Except for our ongoing obligation to disclose information under law, we undertake no obligation to update publicity any forward-looking statements whether as a result of new information or future events.

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